CALIFORNIA STATE CHARTERED BANKS PEER GROUP COMPARISON AS OF SEPTEMBER 30, 1999 (Dollar Amounts in Millions) \$500MM to \$2 Billion Less than \$100 to Asset Size \$100MM \$500MM \$2 Billion and More Number of Banks 69 102 33 % of total 32.4 47.9 15.5 4.2 Loans & Leases (Net)* 2,631.6 13,592.1 21,765.1 32,414.1 Reserve for loans 619.4 43.7 231.8 408.3 Total Assets 4,356.0 22,122.5 36,651.3 47,119.9 % of total 33.2 42.7 4.0 20.1 Total Deposits 3,753.1 19,258.2 29,633.8 38,219.5 Total Equity Capital 531.0 2,210.2 3,925.8 4,166.6 Noncurrent Loans & Leases** 17.4 121.0 227.8 248.6 Total Past Due Loans & Leases*** 34.4 195.0 366.8 539.2 Other Real Estate Owned**** 15.1 23.5 54.8 14.9 Interest Earned 224.1 1,156.1 1,858.7 2,362.2 Interest Expense 75.0 389.8 694.8 849.6 Net Interest Income 149.2 766.4 1,164.0 1,512.5 Noninterest Income 45.0 231.6 286.7 323.5 Loan Loss Provision 9.6 33.3 51.1 114.2 Noninterest Expense 156.5 669.1 818.6 1,038.0 Net Income 16.6 190.9 357.5 410.6 Return on Assets# 0.51 1.15 1.30 1.16 Return on Equity# 4.16 11.52 12.15 13.15 Net Interest Margin# 4.57 4.62 4.24 4.28 70.12 70.58 73.45 Loans & Leases/Deposits 84.81 Loans & Leases/Assets 60.41 61.44 59.38 68.79 Equity Capital/Assets 12.19 9.99 10.71 8.84 Noncurrent Loans&Leases/Total Loans&Leases 0.66 0.89 1.05 0.77

1.31

251.74

1.43

191.59

1.69

179.25

1.66

249.12

Tot. Past Due Loans&Leases/Total Loans&Leases

Reserves for Loans/Noncurrent Loans & Leases

^{*} Net of unearned income.

^{**} Noncurrent loans & leases are loans & leases past due 90 days or more and nonaccruals.

^{***} Includes noncurrent loans & leases plus loans & leases 30-89 days delinquent.

^{****} Other Real Estate Owned (ORE) is Total ORE less direct and indirect investments in real estate ventures

[#] Aggregate, Annualized return